

6 POINT BUSINESS WELLNESS BUDGET



Our 6 Point Business Wellness Budget makes the connection that allows you to use your numbers to manage your business. Using your existing financial program and data, we build a budget for the upcoming 12 months. Every week, this information is updated and sent to you. Every month we meet with you to discuss how you did and what changes are needed moving forward. 6 Point Business Wellness Budget is an easy-to-understand system that delivers your numbers to you every week, enabling you to make informed decisions so you can concentrate on your clients and manage profitability.

You're in the business of keeping *people* healthy - Wellness Capital Management keeps *your business* healthy. We work with Spas, Medical Practices, Salons, and wellness practitioners to achieve financial stability, so you can better manage and grow your business. The most important component to achieve profitability and financial success is the 6 Point Business Wellness Budget system.

Part One: Business Wellness Budget

In only four hours, done over the phone and online, we create your budget and teach you the simple and basic financial terms and information that enable you to understand your 12-month Business Wellness Budget.

Part Two: Keeping You On Track

Now, here's where it gets really easy. Each week you submit a defined list of information to us. We update your budget and send you a dashboard report that shows you where you are compared to budget. During the monthly coaching call, we review the actual numbers for the previous month, compare them to the projections and adjust the budget moving forward. Operational issues are addressed and corrected.



The 6 Numbers You Will Learn to Budget and Manage

- Breakeven Sales
- Direct Labor
- Gross Margin
 - Total Direct Cost
 - Gross Margin
- Overhead Expense
- Net Profit
- Debt Service



6 Point Budget Service Pricing (One Time Start-up Fee of \$750)

Annual Sales	Monthly Fee
\$125,000 and under	\$125.00
\$125,000 to \$249,999	\$175.00
\$250,000 to \$399,999	\$200.00
\$400,000 to \$599,999	\$225.00
\$600,000 to \$799,999	\$250.00
\$800,000 to \$999,999	\$275.00
\$1,000,000 to \$1,249,999	\$300.00
\$1,250,000 to \$1,499,999	\$325.00
\$1,500,000 and above	To be quoted

"Through working with Wellness Capital, my goals have solidified and my cash flow is understandable and manageable."
Angela Bern, Owner - Red Urban Day Spa

"I advise all of my clients with financial or budgeting concerns to talk with Monte for a clear perspective on the steps they can take to make their business a success." Felicia Brown, Owner - Spalutions

For a free introductory consultation, please visit our website at www.WellnessCapital.com

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